

Pattern of Shareholding

As at 30 June 2014

Number of shareholders	Having shares		Shares held	Percentage
	From	To		
766	1	100	16,220	0.0135
477	101	500	145,311	0.1212
315	501	1,000	255,278	0.2129
698	1,001	5,000	1,760,124	1.4681
193	5,001	10,000	1,460,072	1.2178
83	10,001	15,000	1,038,624	0.8663
52	15,001	20,000	932,852	0.7781
33	20,001	25,000	760,738	0.6345
22	25,001	30,000	593,912	0.4954
29	30,001	40,000	1,021,616	0.8521
17	40,001	50,000	766,428	0.6393
19	50,001	60,000	1,064,780	0.8881
20	60,001	75,000	1,351,696	1.1274
27	75,001	100,000	2,418,760	2.0174
10	100,001	125,000	1,111,410	0.9270
5	125,001	150,000	701,009	0.5847
4	155,001	170,000	650,380	0.5425
4	180,001	200,000	768,812	0.6413
6	205,001	300,000	1,571,855	1.3111
3	325,001	400,000	1,080,000	0.9008
6	435,001	500,000	2,868,494	2.3926
4	540,001	600,000	2,295,301	1.9145
5	640,001	785,000	3,470,961	2.8951
4	805,001	905,000	3,427,651	2.8589
1	1,010,001	1,015,000	1,014,000	0.8458
1	1,070,001	1,075,000	1,074,500	0.8962
1	1,095,001	1,100,000	1,100,000	0.9175
1	1,115,001	1,120,000	1,115,976	0.9308
1	1,225,001	1,230,000	1,226,500	1.0230
1	1,240,001	1,245,000	1,242,240	1.0361
1	1,370,001	1,375,000	1,370,080	1.1428
1	1,435,001	1,440,000	1,438,567	1.1999
1	1,440,001	1,445,000	1,441,776	1.2026
2	1,445,001	1,450,000	2,891,749	2.4119
1	1,495,001	1,500,000	1,500,000	1.2511
1	1,565,001	1,570,000	1,568,650	1.3084
1	2,065,001	2,070,000	2,067,529	1.7245
1	2,425,001	2,430,000	2,425,191	2.0228
1	2,910,001	2,915,000	2,912,706	2.4294
1	3,320,001	3,325,000	3,321,435	2.7703
1	5,375,001	5,380,000	5,379,347	4.4868
1	5,540,001	5,545,000	5,542,017	4.6225
1	6,310,001	6,315,000	6,312,636	5.2652
1	6,645,001	6,650,000	6,649,473	5.5462
1	11,245,001	11,250,000	11,249,078	9.3826
1	11,340,001	11,345,000	11,341,133	9.4594
1	14,175,001	14,180,000	14,175,752	11.8237
2,826			119,892,619	100

Categories of Shareholders

As at 30 June 2014

Particulars	Number of shareholders	Number of shares held	Percentage
Directors, CEO, sponsors and family members	25	60,727,199	50.6513
Associated companies	5	6,333,560	5.2827
Govt. financial institutions	5	12,160,148	10.1425
Banks, DFI & NBFIs	7	7,223,809	6.0252
Insurance companies	4	2,052,751	1.7122
Modarabas & mutual funds	8	2,921,609	2.4369
Foreign companies	3	623,735	0.5202
Welfare trusts / provident funds/others	51	5,980,613	4.9883
General public	2,718	21,869,495	18.2406
TOTAL	2,826	119,892,919	100

Key Shareholding and Shares Traded

As at 30 June 2014

	No. of shares	Percentage
Information on shareholding required under the reporting framework is as follows:		
Directors & spouses	33,940,194	28.3088
Executives	182,712	0.152
Associated companies		
Jubilee Insurance Company Ltd.	2,912,706	2.429
Jubilee Life Insurance Company Ltd.	2,067,529	1.724
Pakistan Cables Ltd.	576,000	0.480
Pakistan Cables Limited Employees Provident Fund	544,725	0.454
Trustees Pakistan Cables Limited Management Staff Pension Fund	232,600	0.194
	6,333,560	5.283
Government institutions		
CDC-Trustee National Investment (Unit) Trust	11,341,133	9.459
State Life Insurance Corp. of Pakistan	656,019	0.547
National Investment Trust Limited - Administration Fund	160,023	0.133
IDBP (ICP Unit)	2,553	0.002
Investment Corp. of Pakistan	420	0.000
	12,160,148	10.143

Members having 5% or more of voting rights

Name of Shareholder	Shares held	Percentage
National Bank of Pakistan	6,312,636	5.2652

89,300 shares of International Industries Ltd. were traded by directors / executives and their spouses / minor children during the financial year July 1, 2013 to June 30, 2014.