



PIPELINE

APR - JUN 2023

PAKISTAN'S **#1**
PIPE COMPANY

MESSAGE FROM THE CEO

Greetings Colleagues,

I hope this message finds you in good spirits.

As we conclude the financial year, I want to take a moment to reflect on our journey over the last twelve months. Despite facing unprecedented challenges, I am proud to say that IIL has withstood the headwinds and achieved several important strategic objectives and milestones. Your dedication and resilience have been instrumental in helping us navigate what continue to be tough times. This steadfastness drive to remain sustainable is indeed the need of the hour and the theme of this newsletter also.

A key achievement underpinning our focus on achieving the Company's sustainable development goal of affordable & clean energy was the commissioning of a 1MW Solar power system at Factory - I. This initiative marks a significant step towards IIL's larger commitment to sustainability and reducing its environmental footprint by installing a total of 4MW of renewable energy across its factory locations. Another major achievement is the tremendous success we have had in reducing our working capital and bank borrowings, through vast improvements in receivables and inventory management. This resulted in the generation of almost PKR 4 million in cash from our operations, which was of paramount importance in the current high-interest rate landscape.

Like always, let's continue to work together with passion, purpose, and positivity, making our Company's vision a reality through teamwork & collaboration. We have proven that we can overcome adversity and emerge stronger. I am confident that with our collective efforts, the upcoming fiscal year holds great potential for successfully capitalising on opportunities and deliver improved results.

Best of luck in setting and achieving your objectives for the new financial year.

Sohail R. Bhojani



سی ای او کا پیغام

السلام علیکم ساتھو!

امید ہے آپ بخیر وعافیت ہوں گے۔

مالی سال کے اختتام پر میں گزشتہ بارہ مہینے کے سفر کے بارے میں مختصر جائزہ پیش کرنا چاہتا ہوں۔ اس عرصے میں کئی غیر معمولی چیلنج ہمارے سامنے آئے اور مجھے یہ کہتے ہوئے فخر محسوس ہو رہا ہے کہ IIL نے ان کا ڈٹ کر مقابلہ کیا اور نہ صرف حکمت عملی کے کئی اہم اہداف حاصل کئے بلکہ سنگ میل بھی عبور کئے۔ اس سلسلے میں آپ کی لگن اور آپ کا عزم ہمیں ان مشکل حالات سے نکلنے اور آگے بڑھتے رہنے میں بھروسہ اور مددگار ثابت ہوئے۔ ایسے میں ثابت قدم رہنا ہی وقت کی سب سے بڑی ضرورت ہوتی ہے اور ہمارے اس نیوز لیٹر کا موضوع بھی یہی ہے۔

ایک اہم کامیابی، جس کے باعث ہماری توجہ اپنے باکفایت اور صاف توانائی کے مستحکم ہدف کے حصول پر مرکوز رہی، وہ فیکٹری-1 میں 1 MW سولر پاور سسٹم کی تنصیب ہے۔ یہ اقدام IIL کے استحکام اور ماحولیاتی آلودگی میں کمی کیلئے فیکٹری کے تمام مقامات پر کل 4 MW قابل تجدید توانائی کی تنصیب کے عزم کی تکمیل کی جانب ایک نمایاں پیش رفت ہے۔ ایک اور بڑے ہدف کا حصول جو ایک زبردست کامیابی ہے کہ قابل وصولی رقومات اور اشیاء کی خریداری کی مینجمنٹ میں بہتری کے ذریعے ہمارے جاری سرمایہ اور بینک کے قرضہ جات میں نمایاں کمی آئی ہے۔ اس کے نتیجے میں ہمیں اپنے آپریشنز سے تقریباً 4 ملین پاکستانی روپے حاصل ہوئے جو موجودہ بلند شرح سود کے پس منظر میں نہایت اہم ثابت ہوئے۔

آئیے، ہمیشہ کی طرح ایک جذبہ، مقصد اور مثبت سوچ کے ساتھ مل کر اپنا کام جاری رکھیں اور ٹیم ورک اور اشتراک کے ساتھ کمپنی کے وژن کو حقیقت میں بدلنے کیلئے سرگرم عمل رہیں۔ ہم نے ثابت کیا ہے کہ ہم نہ صرف مشکل حالات پر قابو پا سکتے ہیں بلکہ ان سے مزید مضبوط ہو کر ابھرتے ہیں۔ مجھے بھروسہ ہے کہ اجتماعی کاوشوں سے آنے والا مالی سال ہمارے لئے کامیابی کے ساتھ سرمایہ کاری کرنے اور بہتر نتائج حاصل کرنے کے مواقع فراہم کرے گا۔

نئے مالی سال میں اپنے اہداف کے حصول کے لئے بہترین خواہشات کے ساتھ۔

نیک تمناؤں کے ساتھ

سہیل بھوجانی



GOES GREEN

International Industries Limited (IIL), Pakistan's largest manufacturer & exporter of steel and polymer pipes, proudly announces the successful commissioning of a state-of-the-art 1 MW solar power system at IIL Factory 1 in Karachi.

This initiative marks a significant step towards IIL's larger commitment to sustainability and reducing its environmental footprint by installing a total of 4MW of renewable energy across all its factory locations.

"We are thrilled to unveil our new solar power system, which represents our strong commitment to sustainability and environmental stewardship," said Mr. Sohail R. Bhojani, CEO of International Industries Limited. "By harnessing renewable energy, we are not only reducing our carbon footprint but also demonstrating our dedication to responsible business practices and to contributing towards a greener future for Pakistan and the world at large", he further added.

Aside from the significant contribution to carbon footprint reduction, the solar power system is expected to generate substantial cost savings over its operational lifespan. By relying on solar energy, the Company will significantly reduce its dependence on conventional power, thereby mitigating the impact of rising energy costs and enhancing its long-term financial sustainability.



ENVIRONMENTAL BENEFITS



614,300
KWH

Solar energy generated



246
Tons

Coal saved

CO₂

292
Tons

CO₂ avoided



399

Trees planted

PROUD
UN SDG 7
CHAMPION



SUSTAINABLE
DEVELOPMENT

GOALS

7 AFFORDABLE AND
CLEAN ENERGY



GET TO KNOW **MIRZA SAMAR ABBAS**

Chief Marketing & Sales Officer



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Chief Marketing & Sales Officer

Tell us a bit about yourself

I am a sales and marketing professional who has been in this field for over two decades, having worked in industries like steel, healthcare, technology, and textile. Besides Pakistan, I have had the opportunity to study and work in Europe which I regard as a significant milestone in my career. Since returning to Pakistan in 2009, I have been associated with IIL and am leading the Sales & Marketing department in my current role. I am also privileged to be the founding director of an NGO, Muhammadi Hematology, Oncology Services, and Welfare Foundation. I have travelled extensively around the world and I am able to speak 5 international languages. I have been blessed to live a very fulfilling professional and personal life, with a special focus on self-development and spiritual well-being.

Tell us a bit about your family

My family consists of my wife, mother, and four sons. My wife is a doctor, specializing in respiratory medicine. My three children are in school while the youngest is an infant. My late father was a Professor of Urdu and a renowned poet. His pen name was Wafa Kanpuri.

Early schooling

I did my early schooling at a government school in Karachi.

What is the biggest achievement of your life?

To me, life is a journey and there is no destination, so I believe more in milestones than achievements. There are a number of milestones that I have hit, Alhamdulillah.

In terms of education, from a public school to Harvard Business School; in terms of work, from doing odd jobs to working in a Fortune 100 company; in terms of social life, from saving lives to helping people realise their dreams, there have been many.

Motto or philosophy you have lived by or that has served you well

There is a famous quote by H. Jackson Brown, often wrongly attributed to Mark Twain, which I have followed staunchly in life. It goes as:

“Twenty years from now you will be more disappointed by the things you didn't do than by the ones you did. So throw off the bowlines, sail away from the safe harbor.”

There is also an Urdu verse by my father that reflects my own mindset too:

شرط کی انگاری سہل ہے گراں پر موزوں طبع
شرط کی دشواری ہے کردیتی آسان کو راہ

I've been lucky enough to chase my goals and dreams, and that's the message I like to share with everyone around me. Explore, Dream, Discover!

GET TO KNOW **MIRZA SAMAR ABBAS**

Chief Marketing & Sales Officer

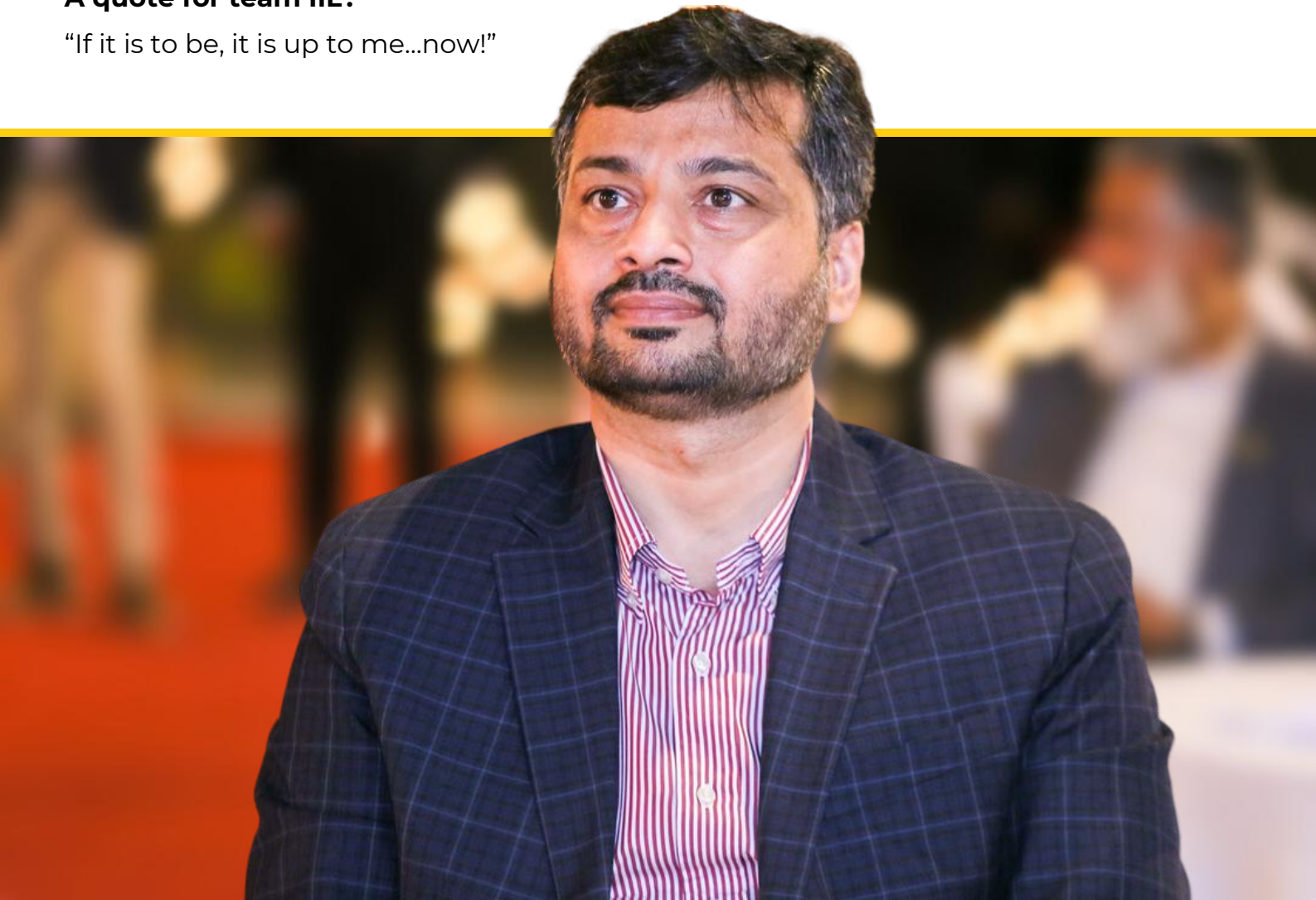
Where do you see yourself in 10 years?

I think the world is changing very fast, so it's hard to predict where you would be in the next ten years. I may be serving in another leadership role or I may be relaxing in a nice house with a view of the mountains. I believe I would like to be in a happy place and continue to have a positive impact on people around me.

I also believe that happiness and contentment comes with being grateful to the Almighty, regardless of the circumstances.

A quote for team IIL?

"If it is to be, it is up to me...now!"





RESILIENCE AT WORKPLACE

Resilience is the capacity to withstand and manage stress. It includes being able to adapt to changing circumstances and rebuild well-being through self-care strategies such as maintaining supportive personal and professional networks.

Modern workplaces are continuously evolving. This constant change makes it necessary to incorporate and sustain resilience strategies to support individuals and teams.

GET TO KNOW **BABAR MUNSHI**

Head of Quality Assurance



GET TO KNOW **BABAR MUNSHI**

Head of Quality Assurance

Tell us a bit about yourself

I am a passionate individual, having prior work experience at Pakistan Cables, Coca-Cola, Philips Electrical Industry, and IFFCO. I was born in Karachi, on 22nd May '75. I pursued a Bachelor of Engineering (BE) in Mechanical from NED University. Currently, I am glad to be a part of IIL since March 2010, where I am leveraging my expertise to drive quality consciousness and contribute to the Company's success. I am dedicated to continuous learning and delivering exceptional results in engineering products.

Tell us a bit about your family

I have been married since 2004 with my wife being a dedicated homemaker. Together, we have been blessed with two amazing sons who bring immense joy to our lives. Our elder son has recently passed out from Aga Khan Higher Secondary School, where he successfully completed his Intermediate education. Meanwhile, our younger son is currently studying at BVS Parsi High School. I am confident that my children would continue to excel academically & socially. Together, we cherish moments of togetherness and prioritize creating a nurturing and supportive environment for one another.

Early schooling

I completed my schooling at BVS Parsi High School in 1991 and pursued my college education at DJ Science College, passing out in 1993. Following that, I enrolled at NED University and graduated in 1998. I am lucky to have been affiliated with prestigious and renowned institutions throughout.

What is the biggest achievement of your life?

Pinpointing the biggest achievement of one's life can be a subjective matter, as it varies greatly periodically throughout our lives. However, I believe that provision of the best education, conducive environment, and friendly upbringing for my family ensured by me would be the recent achievement.

Motto or philosophy you have lived by or that has served you well

One motto or philosophy that has greatly influenced and served me well throughout my life is "Embrace the Journey." This philosophy reminds me to fully immerse myself in every experience, whether it be triumphs or setbacks, and to extract valuable lessons from each moment. It encourages me to embrace change, seek opportunities for growth, and maintain a positive outlook even in the face of adversity.

GET TO KNOW **BABAR MUNSHI**

Head of Quality Assurance

Where do you see yourself in 10 years?

Who knows what might happen in 10 years? Hopefully, I see myself in a position of leadership, making a meaningful impact in my field. I will continue to grow professionally, expanding my knowledge and skills, while maintaining a fulfilling personal life surrounded by loved ones. My vision for the future includes a close-knit and joyful family that continues to support and uplift one another, by the will of Allah Almighty.

A quote for team IIL?

"Success is not an individual pursuit, but a collective triumph."





**A sustainable business is resource
efficient, respects the environment
and is a good neighbour.**

- Phil Harding

STRATEGIC IMPERATIVES

The Company identified six key Strategic Imperatives as an outcome of a comprehensive strategic planning exercise last year. Developments have already begun in each area with valuable contributions coming in from various departments.



WHAT RESILIENCE AT WORKPLACE LOOK LIKE?



Relationship to Self

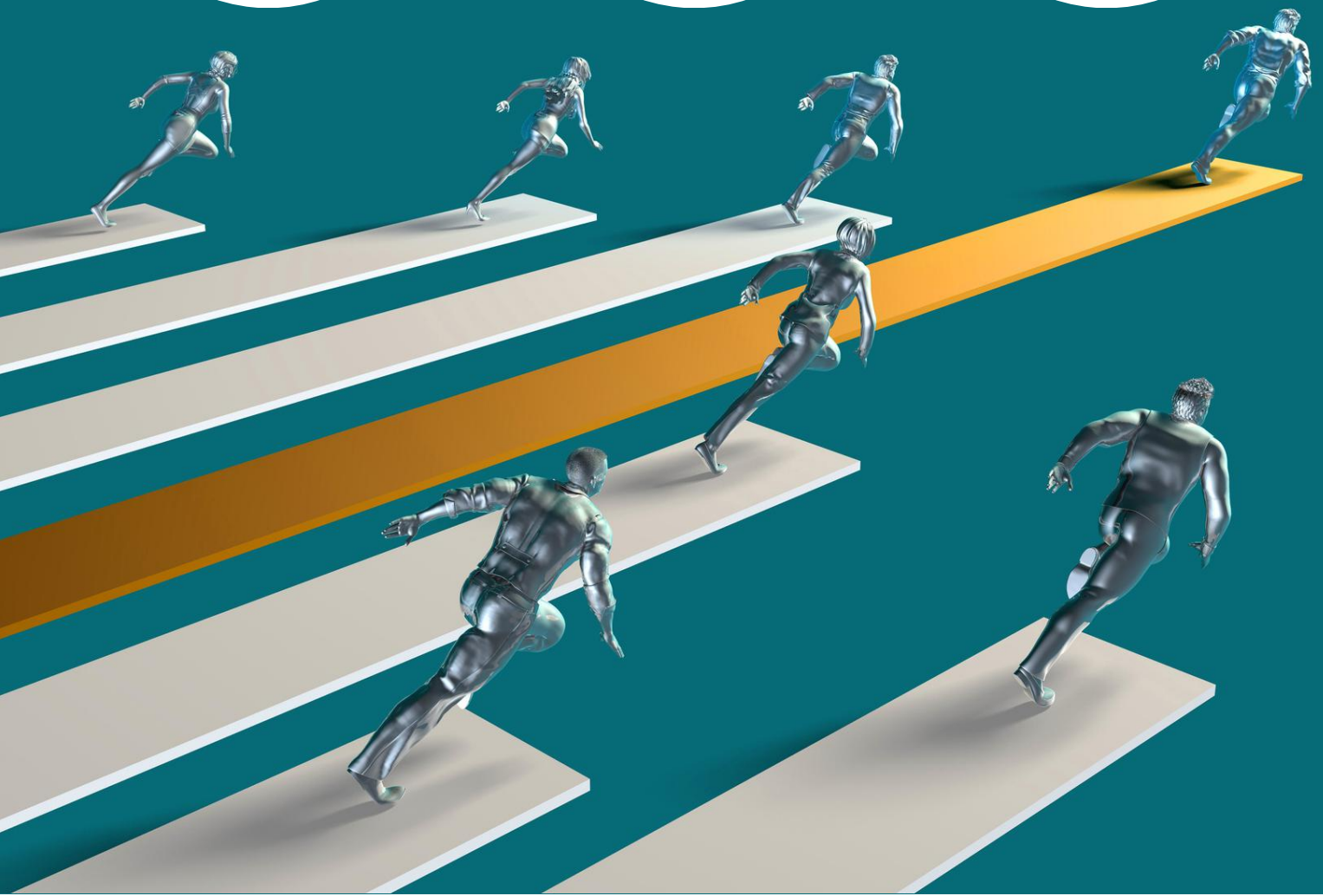
Confident
Optimistic
Self-Aware
Patient

Relationship to Others

Appreciative
Helpful
Accepting
Collaborative & empathetic

Relationship to the Business

Goal-oriented
Growth mindset
Purposeful
Perseverant



HEALTH & SAFETY



SAFETY IS MY RESPONSIBILITY



TRAINING SESSIONS

OHSE department arranged 17 class room training sessions and 1,243 Tool box talks on Safe Crane Operations, House Keeping, , Fire Hydrant wet drill, Basic Safety Induction, Safe Work Practices, , Work at Height , PTW and LOTO system at Factory 1, 2 & 3 . Training hours per employee achieved were as 2.47

FACTORY AUDITS

External OHSE Audit for ISO 14001 & ISO 45001 were carried out during Jun'23 at Head Office, Factory 1 and Factory 2 facilities by M/s LLOYDs. No adverse observations were raised.



MONTHLY SAFETY WALKS

Safety walks were completed at Factory 1, Factory 2, Factory 3, Head Office, Lahore Office, SKP Warehouse & Lake City Roof Gardens, Lahore project site.

Celebrating the Distinguished Service of **GENERAL MANAGER TECHNICAL & CHIEF I.T OFFICER**





IIL BIDS FAREWELL TO GM TECHNICAL & CIO

In recognition of their long service, dedicated commitment, and vital contributions to IIL's growth over the last two decades, the IIL team held a ceremony and farewell dinner for Mr. Perwaiz Ibrahim, GM Technical and Mr. Owais Ahmed, Chief IT Officer.



22
Years

Mr. Perwaiz Ibrahim
GM Technical
2021 - 2023

17
Years

Mr. Owais Ahmed
Chief IT Officer
2006 - 2023

LONG SERVICE AWARDS

To recognize continued commitment, loyalty and service to the Company, IIL continued with its tradition of hosting an LSA distribution ceremony in June at Factory – 1, where employees having an association with IIL for 10 years and above were rewarded with recognition certificates and gifts.



Resilience is not about being able to bounce back like nothing has happened. Resilience is your consistent resistance to give up.

- Janna Cachola



FAISAL

HAMZA

FAHAD

SAIF

JAHANGIR

SHARJEEL



APRIL - JUNE 2023

Consistent communication within an organization is vital as it helps in fostering effective coordination, collaboration, and clarity, ensuring that all employees are aligned with common goals and objectives. It enhances employee engagement, reduces misunderstandings, and boosts morale, leading to a more productive and efficient work environment.

The significance of communication led Team Corporate Communications to introduce the **IIL Communication Champs** program as part of its internal communications initiative. The project involves a team of individuals who work closely with Corporate Communications to champion communication across IIL.



International customer interviewed by the Champ during his visit to IIL Factory - I

In the first batch of Communication Champs, we saw employees from cross-functional departments getting together to take part in various individual & group tasks that added value to the internal communication efforts across the organization.

Through this program, the Champs experience improve collaboration and cohesion within the organization, as they learn to work together effectively, breaking down silos. It also enhances their problem-solving skills, as they navigate diverse perspectives and find solutions to bridge gaps in understanding, and fosters better communication and interpersonal skills, promoting a culture of transparency and open dialogue.

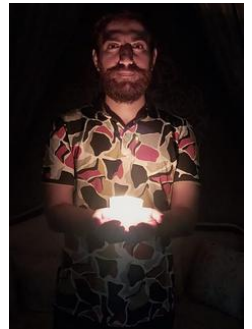


IIL Communication Champs conducted Earth Hour Awareness Session at their respective office locations



EARTH HOUR ACTIVITY

Employees participated in the Earth Hour Activity by switching off unnecessary lights for 60 minutes during the hour to mark the occasion. They also imparted the knowledge to their families and engaged them as well in the activity.



EID MILAN ACTIVITY

A first-ever Eid Milan event was organized. While the Admin teams were at the forefront in making the arrangements across all office locations, the Communication Champs provided assistance in executing the events successfully. Also, they interviewed employees who shared their Eid holidays experience through a series of videos.



EMPLOYEE ENGAGEMENT SURVEY HEROES

The Champs also provided a helping hand during the recently conducted Employee Engagement Survey by clearly communicating the benefits of completing & submitting the survey and keeping a track of submissions by their office colleagues. The Champs were instrumental in raising the survey participation rate up to 70% (last time was 28%).

FAISAL

FAHAD

JAWERIA

SAIF

JAHANGIR

SHARJEEL

Introducing

JAWERIA ASHRAF

Structural Engineer - Construction Solutions Division

as the new Champ

(representing Factory - I)



JULY - AUGUST 2023

MARKETING ACTIVITIES





SHOP POSTERS



BACKPACKS

INFLUENCER ENGAGEMENT

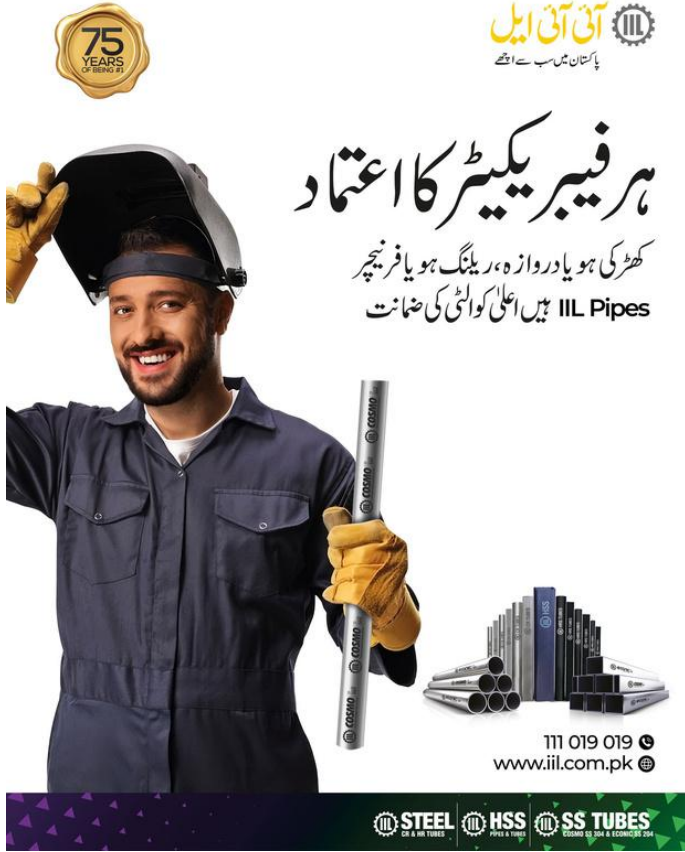
Development of Marketing support communication tools such as writing pads, pens, keychains, posters, certified partners certificate, visiting cards of dealers/retailers, and backpacks.



DISTRIBUTOR CERTIFICATES



DEALER BUSINESS CARDS



SHOP POSTERS



NOTEBOOKS

INFLUENCER ENGAGEMENT

Development of Marketing support communication tools such as writing pads, pens, keychains, posters, certified partners certificate, visiting cards of dealers/retailers, and backpacks.



DISTRIBUTOR CERTIFICATES



DEALER BUSINESS CARDS

RAMADAN KAREEM CAMPAIGN

150+ IIL Institutional customers & 300+ Commercial customers were given IIL branded Ramadan Corporate Boxes containing dates and sweets.

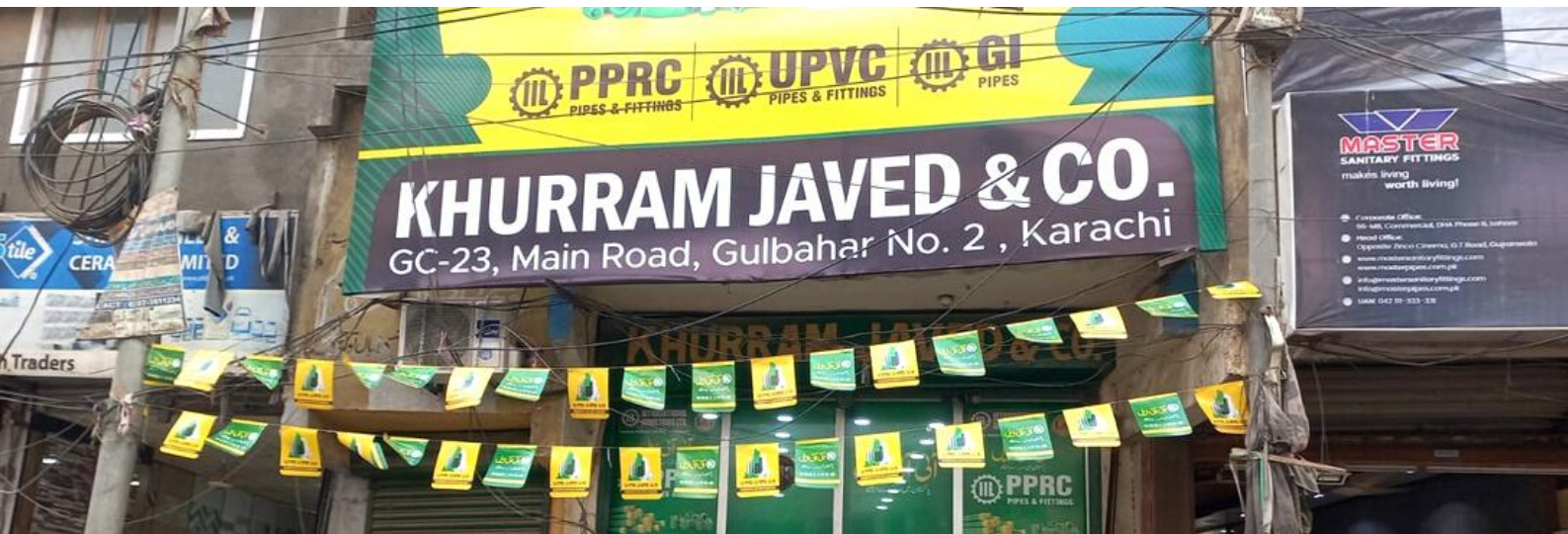




HVACR EXHIBITION

IIIL and ISL jointly participated in the Pakistan HVACR Expo, held at Expo Centre Karachi.

Pakistan HVACR International Expo & Conference is the most established international exhibition on Heating, Ventilation, Air-Conditioning & Refrigeration in the region, and the only focused HVACR trade show in Pakistan.



MARKET VISIBILITY

In line with company strategy of brand enhancement, IIL continued with its dedicated market visibility program to increase point-of-sale and market branding nationwide with eye-catching shop board designs that highlight products and their applications.



SOCIAL MEDIA

ocial Media



Twitter



Facebook



LinkedIn



Instagram



Snapchat



YouTube



 Engro VC Condolence



 Solar Inauguration



 Super Challengers Premier League



 Happy Father's Day



 Labor Day



 World Day Safety and Health at Work





International Industries Limited

16,477 followers

3mo • Edited •

Bringing the festive spirit to the workplace, **International Industries Limited** celebrated Eid Milan across all its offices. We enjoyed delightful delicacies, exchanged warm wishes, and shared memorable moments. Here's a glir ...see more



Eid Milan

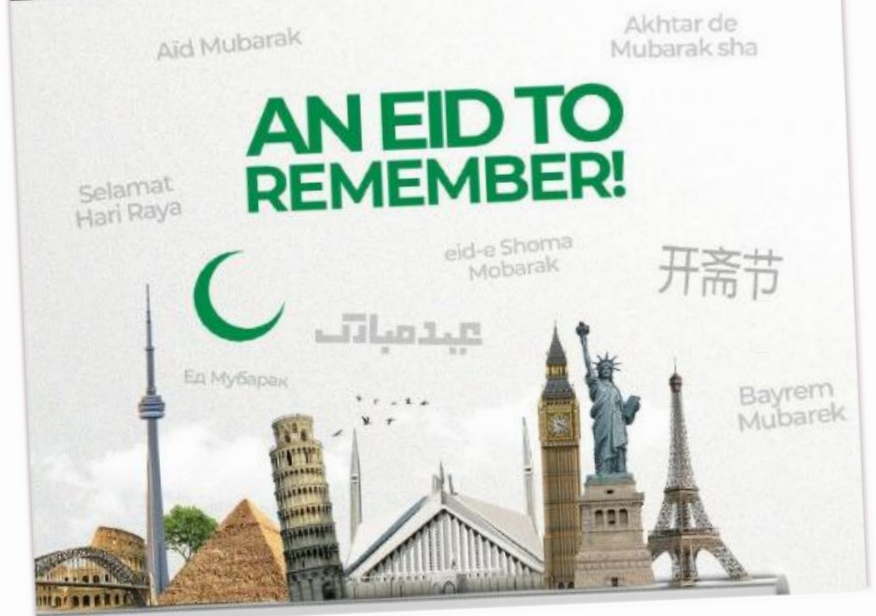


International Industries Limited

16,477 followers

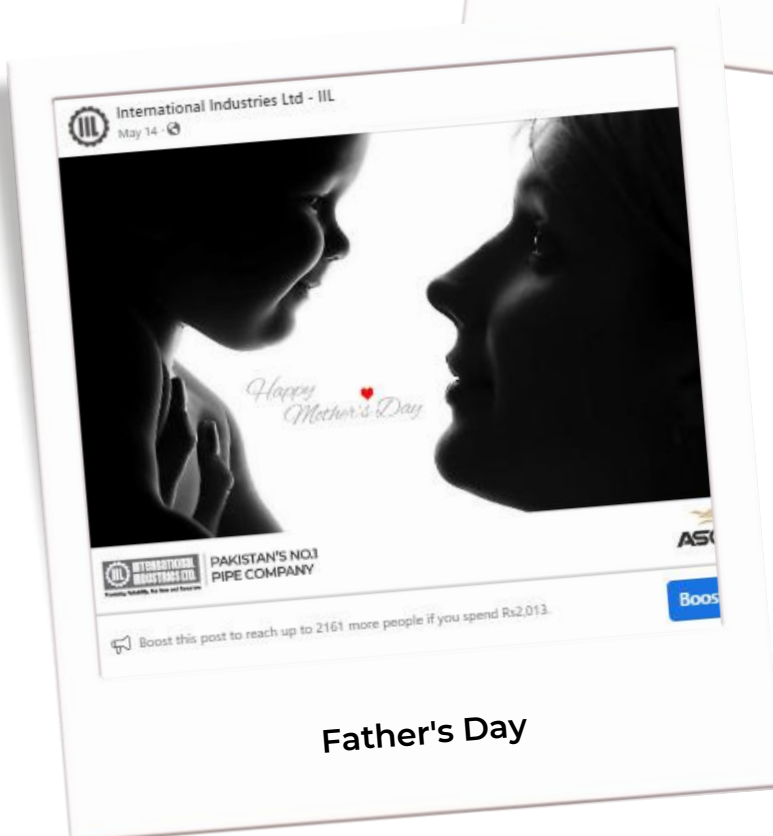
3mo •

International Industries Limited wishes #EidMubarak to everyone celebrating!



Eid-ul-Fitr
Greetings





IIL CONSTRUCTION SOLUTIONS

A business division of



Promising Reliability, For Now and Tomorrow



CUSTOMER VISIT

Mr. Amir Malik, Director of Supply Chain, Rail Corp visited IIL Factory 1 where an informative session was conducted out between the CS Team and Rail Corp about completed, ongoing & forthcoming projects. This included a factory visit, demonstration, and briefing about machines and equipment. Mr. Amir invited IIL CS to work with Rail Corp on the Karachi Airport Project of fencing at the Jinnah International Airport Runway. He also showed willingness to engage our design and construction services for Special Economic Zone (SEZ) projects.



Team IIL Construction Solutions is executing a mega **Formwork & Scaffolding Project** at “**Lake City Roof Gardens**”, a luxury apartment project of Lake City Developers, at a prime location in Lahore. The project is spread over a covered area of 785,000 sq. ft. with 3 towers of 11 floors and will take over 2 years to complete.

Lake City Roof Gardens project is under construction and progressing towards completion at a rapid pace. The IIL CS team played a pivotal role in making this one of the fastest-moving projects in Pakistan, using products and technology from its strategic partner, MEVA Formworks from Germany.



RESILIENCE AT WORK HELPS TEAM MEMBERS AND TEAMS TO ...



**embrace change and
uncertainty as
opportunities**



**stay engaged and
promote innovation**



**maintain physical and
emotional well-being**



GLOBAL SALES

INTERNATIONAL CUSTOMER VISITS

IIL is a truly an international company with a significant export footprint. In continuation of its strategy for global growth, IIL was happy to welcome customers from various international markets.



Mr. Abdelghani Aijayyousi, Procurement Engineer, Suhail Industrial Holding Group

visited the Factory for Material Inspection. Upon inspection, they approved the material and we were able to make the first shipment to the Suhail Industrial Holding Group



Ms. Lisa Wu, CEO, Jinhua Zinc Technology (Thailand) Co., Ltd.

visited IIL Factory and Head Office to discuss business opportunities in Zinc, Dross and Powder



COMMUNITY WELLBEING

IN-HOUSE INITIATIVES

RECYCLING FOR CHARITY

The 'Recycling for Charity' program that was initiated last year achieved a major milestone where collectively we were able to gather 2.5 tons of recyclable material.

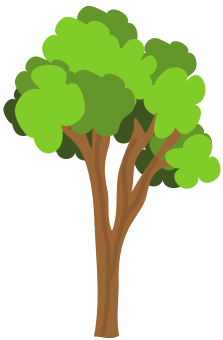
The program encourages employees to deposit recyclable material in the recycling bins placed at each location to contribute towards environmental sustainability.

This material collected was donated to an organization that converts recyclable material to cash which is, in turn, donated to verified, charitable causes.

2.5

TONS

Impact made by IIL:



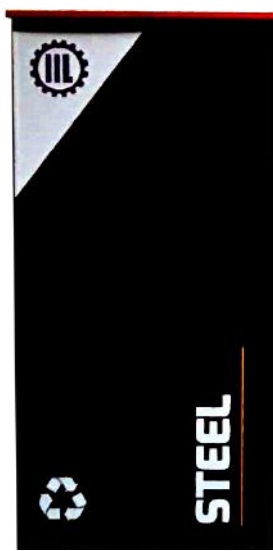
Saving of 39
trees



Saving of 3,405
litres of oil



Saving of 63,232
litres of water



RECYCLING FOR CHARITY

Our collections have contributed to



"A company set up under section 42 of the Companies Ordinance, 1984."

and various other causes

BUILDING RESILIENCE AND THRIVING TOGETHER DURING CHALLENGING TIMES



**Cultivate
Positivity**



**Collaborate &
Communicate**



**Set Clear
Goals**



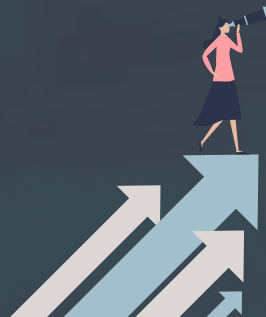
**Learn from
Setbacks**



**Celebrate
Successes**



**Support
Each Other**



**Stay Committed
to Our Vision**





NextGen session, exclusively designed for the young managers employed at IIL, was held for the second time after 2021 at Karachi Factory for the Karachi based managers.

The CEO led session was appreciated by the participants who were engaged in an activity-based learning opportunity to equip them with the necessary leadership skills.





IIL NEXT GEN

NEXT EVENT COMING SOON



TRAINING CENTER

TRAINING CENTER

LUMS Raising Executive Development Centre

LAHORE UNIVERSITY OF MANAGEMENT SCIENCES
Raising Executive Development Centre
Programme on Managing Marketing Channels
Redefining Go-To-Market Strategies
May 2 - 4, 2023



First Row (L to R): Nasir Arif Raja, Muhammad Imran Talib, Mehr Ali, M. Junaid Khan, M. Sahal Sair, Tahir Jahangir, Muhammad Luqman Awan, Anika Zahir, Qadeer Ahmed, Usagi Ali, Raja Mohsin Ghaffoor, Muhammad Ruvan Aslam, Mirza Karan Baig
Second Row: Anves Afral, Muhammad Yaseen, Bilal Asim, Sangeen Khan, Salman Ali Khan, Saad Hasan Aslam, Colonel Azmer Hayat Khan, Faizan Mahmood, Ammar Shakeel

LENS ART STUDIO

MANAGING MARKETING CHANNELS: REDEFINING GO-TO-MARKET STRATEGIES

Participant: Mr. Nasir Raja

Department: Polymer Operations

Organizer: LUMS

CFO CONFERENCE 2023: RESILIENT CFO

Participant: Mr. Salman Najeeb

Department: Finance

Organizer: The Institute of Chartered Accountants of Pakistan



IBA Institute of Business Administration Karachi
Leadership and Ideas for Tomorrow

Workshop on
Dynamics of Distribution & Logistics
June 21 to 23, 2023

IBA CEB



WORKSHOP ON DYNAMICS OF DISTRIBUTION & LOGISTICS

Participant: Mr. Aarij Farooqui & Mr. Khurram Hasan

Department: Supply Chain

Organizer: Institute of Business Administration, Karachi

TRAINING CENTER



WORKSHOP: INCIDENT REPORTING & INVESTIGATION TECHNIQUES

Participant: Mr. Qurban Zardari

Department: OHSE

Organizer: Management Association of Pakistan (MAP)

MAP's Workshop: Incident Reporting & Investigation Techniques
Tripod Beta Analysis
by Dr. Tahir Barlas | 9th June 2023 | Karachi

WORKSHOP: AWARENESS RAISING AND CAPACITY BUILDING

Participant: Mr. Fahad Mushtaq
& Mr. Sarfraz Muin

Department: HR & OHSE

Organizer: Employers'
Federation of Pakistan



PICG CONFERENCE: DRIVING ESG FROM THE BOARDROOM

Participant: Mr. Sohail R. Bhojani

Department: CEO's Office

Organizer: Pakistan Institute of Corporate
Governance: PICG



Learning Corner

FINANCE FOR NON-FINANCE

Cash vs Accrual

CASH ACCOUNTING



Is recorded when a payment from a client is received (**cash in**) or when a payment of a supplier is made (**cash out**).



Does not recognize accounts receivable or payable. More often used by **small business** due to its **simplicity**.



ACCRUAL ACCOUNTING



Expenses recorded when the **service incurred** or when a **good is received** regardless of when the money is actually paid.



Used by **medium and large companies** to reflect the economic reality of debit and credit positions in a **specific period of time**.



NEW HIRE INFORMATION

WELCOME
TO THE IIL FAMILY



M. Naveed Khan
Manager Human Resources
Operations & Services
Factory - 1



Firzoke Ahmed Malik
Manager Key Accounts
Construction
North Office



Zahid Hakeem
Deputy Manager
Financial Reporting & Analysis
Head Office



Muhammad Arif
Deputy Manager
Financial Reporting & Analysis -
Construction Solutions
Head Office

MANAGERS



Sara Raza Naqvi

Assistant Manager Marketing
and Market Data Analytics
Factory - 1



Muhammad Misbah Akbar

TSM Distribution & Retail
Lahore Office



Muhammad Asif Javed

TSM Distribution & Retail
Lahore Office



Muhammad Fawad Khan

Territory Sales Manager
Head Office



Muhammad Bilal Khan

TSM Distribution & Retail
Head Office



Sarfraz Muin

Assistant Manager OHSE
Factory - 3



Ibrahim Khan

TSM Distribution & Retail
North Office



Abu Bakar Mahboob

TSM Distribution & Retail
Lahore Office



Muhammad Nouman Najam

TSM Distribution & Retail
North Office

OFFICERS



Ziafat Imran
TSM Distribution & Retail
North Office



Furqan-ul-Haq
Officer Large Dia Operations
Factory - 2



Syed Sallar Haider
OHSE Officer
Factory - 1



Rameez Yousuf
OHSE Officer
Factory - I



Muhammad Sohail
Site Supervisor - CS
North Office



M. Javed Farooq
OHSE Officer
Factory - I



M. Nouman Khalid
Assistant Officer Logistics - CS
Factory - 3

OFFICERS

JOIN THE CONVERSATION

TOWN HALL

SEPTEMBER 2023



وَأَنْزَلْنَا الْحَدِيدَ، فِيهِ بَأْسٌ شَدِيدٌ
ent down iron with
benefits for humanity
Quran 57:25
(rahman Hadeed)



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articles, company and industry-related
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communications@iil.com.pk



PIPELINE WILL CONTINUE FLOWING

OCTOBER 2023



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Shaping Tomorrow